

CENTRAL INTELLIGENCE AGENCY

Memorandum of Conversation

Dissemination

DATE: 14 June 1963

SUBJECT : Telephone Conversation with Mr. Allen W. Dulles regarding
Reprints of his Articles on "The Craft of Intelligence"

PARTICIPANTS: Mr. Dulles and Mr. Echols

COPIES TO : Executive Director
Deputy Director (Support)
Director of Training
Director of Personnel

1. On 13 June, Mr. Dulles called me to advise that he would be unable to attend the ceremony presenting the Distinguished Intelligence Medal to Dr. Scoville.

2. I took the opportunity to inquire of Mr. Dulles as to the availability of reprints of his articles in the Encyclopedia Britannica and Harper's Magazine for selective use by our field recruiters. Mr. Dulles expressed his pleasure in providing such reprints but, upon taking inventory, discovered he had only twenty copies of the Britannica article and nine of the Harper's article. He did provide information as to the availability of reprints from Harper's at the nominal cost of \$20.00 per hundred.

3. Mr. Dulles then asked me whether I still had the draft copy of the chapter entitled "Man on the Job" of his forthcoming book. I reminded him that I had received this from him via Mr. Kirkpatrick and that I had returned it with my rather nominal comments and suggestions. He then expressed a great desire to have Matt Baird review this chapter with a view toward suggesting changes which might be useful to the Agency in its future recruitment efforts. He asked if he could send it to me to relay to Mr. Baird for this purpose and I, of course, said I would do so.

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/s/ Emmett D. Echols

Emmett D. Echols
Director of Personnel